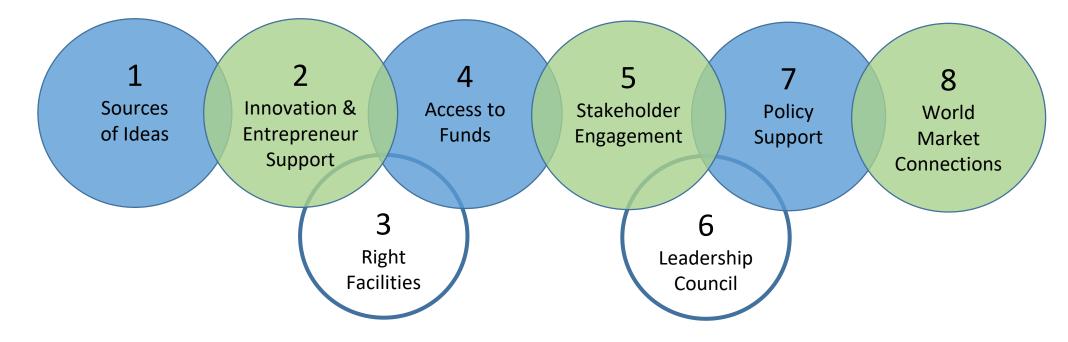


Warm Springs Manufacturing Innovation Center Final Presentation

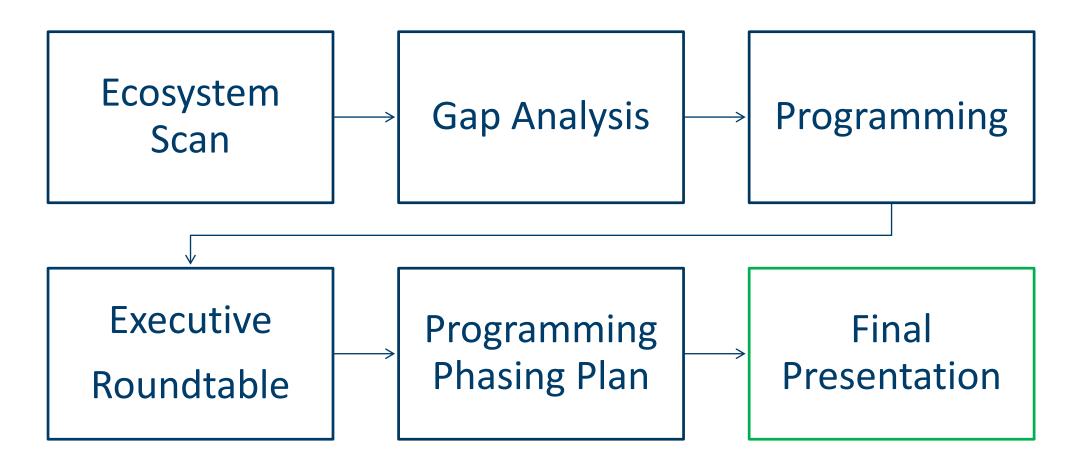
Fremont, CA September 28, 2018

LACI Ecosystem Framework





Innovation Center Study Process







Information Gathered and Research Conducted

Interviews Conducted

Over 100 individuals in 77 sessions

Innovation Cultivators

50 in the Bay Area and 3 from across the country

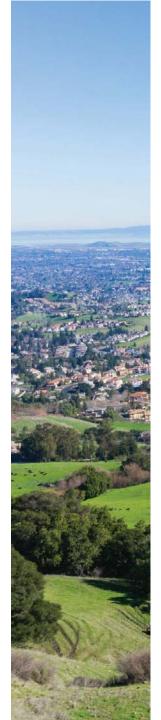
Analysis

Physical Site and Real Estate



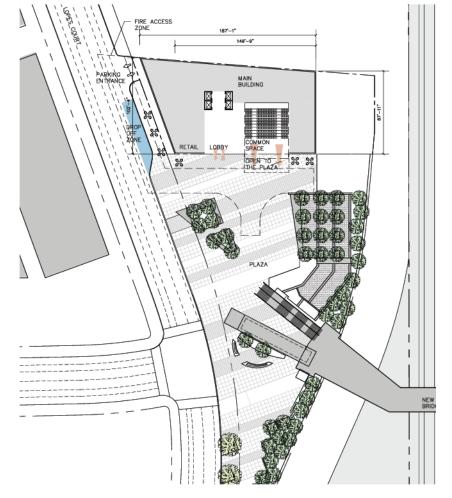
Key Findings

- 1. Abundance of support for early stage companies
- 2. Growth stage companies, particularly hardware companies, are not as well supported
- 3. Fremont has strong manufacturing capabilities, but those capabilities are fragmented making them difficult to access
- 4. Two sectors are clustering in Fremont: medtech and cleantech
- 5. Public Perception is that Fremont is a bedroom community
- 6. Cost analysis for a physical structure at half-acre City-owned site was cost prohibitive



Physical Structure Finding

- Three different size options were explored
 - 1. Small 4 stories
 - 2. Medium 12 stories
 - 3. Large 17 Stories
- Space uses included
 - Innovation Hall
 - Center support services
 - Creative offices
 - Event Space
 - Adaptable Manufacturing
 - Educational Multiplex







Recommendation: Create a Warm Springs Manufacturing Innovation Center

Core Resources

- Manufacturing Engineering Services which provide one-on-one assistance to help companies smoothly move from prototype to a manufacturable product;
- Scale-up Accelerator Program which is a six-week, technology or sector focused, cohort based program that provides the manufacturing engineering services through one-on-one mentorship and manufacturing curriculum; and
- Innovation in Manufacturing internship and applied research programs focused on scale-up companies' most critical challenges within their sectors.



Recommendation on Phased Programming

(Only Programmatic. Full prioritization of activities including Operational Activities are in plan.)

Core Resources

Scale-up Services

Mentoring/Advisory Network

Engineering Services
Accelerator Program

Innovation in Manufacturing

Internship/Co-op Program
Innovation Research

Leadership

Advisory Committee

Resource Network

Mapping Providers
Supply Chain

Marketing

Manufacturing Campaign Event Series Case Studies





Next Steps

Operations

- 1. Develop Strategic Plan
- Create Evaluation
 Framework with Objectives and Key Results
- 3. Partner with organizations for contractual, fiscal and program support.

Core Resources

- Organize an advisory committee
- Develop Manufacturing Campaign
- Develop Mentoring and Advisory Network
- Start mapping companies and resources for scale-up companies
- Host innovation in manufacturing or networking events.





Thank you!

Jetta Wong Northern California Operations Los Angeles Cleantech Incubator Jetta@LACI.org

